



# Extended Service Plan

# 5

# TOTAL YEARS

ITEM	FIRST YEAR	SECOND YEAR	THIRD YEAR	FOURTH YEAR	FIFTH YEAR
REFRIGERANT	DEALER	EXTENDED SERVICE PLAN			
LABOR	DEALER	EXTENDED SERVICE PLAN			
PARTS	BARD	EXTENDED SERVICE PLAN			
COMPRESSOR	BARD				
HEATING-EQUIPMENT HEAT EXCHANGERS	BARD				



## WHAT IS THE BARD EXTENDED SERVICE CONTRACT

We now have available to qualified dealers a 4-year additional Service Contract which will enable **QUALIFIED DEALERS** to guarantee **NEW INSTALLATIONS** for 5 years. The existing first year warranty on all parts, the 5-year warranty on the compressor and the furnace heat exchanger warranty remain unchanged. Dealers still must guarantee first year labor. The new 4-year additional Service Contract will provide for failures occurring during the 2nd through 5th year.

### MAJOR ADVANTAGES

1. **YOU WILL CREATE SATISFIED CUSTOMERS.** It has been demonstrated that customers will remain happy and satisfied as long as they do not have to pay for service and repairs. Your customers will remain satisfied for at least 5 years, and they can become a very successful sales force for you.
2. **YOU WILL INCREASE PROFITABLE SALES.** When you offer a value that your competitor cannot or does not provide, you can sell your jobs at a good profit. Also, a potential purchaser-user cannot claim that your price is too high when you are offering a **4-YEAR SERVICE CONTRACT** vs a **STANDARD ONE YEAR SERVICE CONTRACT** by your competitor.
3. **YOU WILL ELIMINATE "OUT-OF-WARRANTY ADJUSTMENT" REQUESTS.** The annual dollar volume of service adjustments is considerable for the average dealer, and the **5-YEAR SERVICE CONTRACT** will eliminate these requests.
4. **YOU WILL ELIMINATE SLOW PAY AND BAD DEBTS.** As soon as your claim is approved, you will be paid by check or credit memo will be issued, applying to

your open account. The bad debts and slow pay normally associated with service and repair work will be eliminated.

5. **YOU WILL BUILD PRESTIGE.** When a particular brand is sold with a **5-YEAR SERVICE CONTRACT**, this immediately presents a picture of high quality and dependability.
6. **YOU WILL ELIMINATE SERVICE COMPETITION.** This program will tie your customer to your service organization for the period of this contract.

### EQUIPMENT COVERED

The Bard Extended Service Contract covers split system air conditioners or heat pumps, 1½ to 5 hp inclusive, with Bard matching blower coils, with or without electric heat.

Single package air conditioners and heat pumps, 1½ to 5 hp inclusive, with and without electric strip heating.

Split system air conditioners or heat pumps, 1½ to 5 hp, installed with Bard oil, gas or electric furnaces, where the common supply air fan is utilized for both winter and summer air conditioning.

Single package mobile home air conditioners, 2½ to 5 hp inclusive, with and without electric strip heating.

Gas, Oil and Electric furnaces.

### LIMITATIONS

1. All hydronics systems, accessories and components. Gas fired or electric warm air heating systems are eligible for coverage, providing a common supply air fan is utilized for both winter and summer air conditioning.
2. Humidifiers, air filters and electric air cleaners. Air distribution systems.
3. All remote controls and wiring, (with the exception of heating-

cooling thermostats), fuses and circuit breakers, dampers, damper motors, and damper motor controls.

4. Gas piping and accessories located outside heating equipment cabinet. Condensate drains and drain piping.
5. All heat exchangers and belts.
6. All maintenance, such as lubrication, adjustment and cleaning.

### ADMINISTRATION

Bard has engaged Marsh & McLennan Group Associates to make this plan available to you. This company has been providing insured warranty protection to the air conditioning industry for over 35 years.

### PROCEDURE FOR PARTICIPATION FOR DEALERS

1. Complete the application for the Bard 4-year limited Service Contract located on back side of this brochure. After reviewing form F1066-583, Dealer Price Schedule, a copy of which is enclosed, forward this application to us along with your check for the proper amount.
2. We will issue two copies of the non-cancellable comprehensive Service Contract. Bard Manufacturing Company will send the original white copy to the homeowner and the blue copy will be sent to the dealer for his records (see sample copy WMM-1013).
3. Whenever you repair or replace component parts during the 2nd through 5th year after installation, submit a claim form to us and you will be paid on the following basis (see sample copy F1067-583).



## PARTS\*

Dealer cost plus 100% not to exceed \$50.00 per one part.

## REFRIGERANT\*

Dealer cost plus 100% mark-up not to exceed \$50.00

## LABOR

Established retail hourly rate to customers. (Actual labor on the job will be approved. Excluded shall be overtime or premium rates, travel time to and from job, truck charges, mileage charges, and higher than standard first hour labor rates).

## MAXIMUM LIMIT

\$300.00 per occurrence for labor and refrigerant (not including parts).

\*\$50.00 max mark-up shall apply to any part or refrigerant claim.

**NOTE:** This program does not cover any work performed during the first year after installation.

- Coverage is applicable only when the failure or breakdown of the component part (requiring repair or replacement of the part) causes the air conditioner, heat pump or warm air heating system to become inoperative.
- This program covers new equipment only, and application for additional Service Contracts must be made within 90 days of the new equipment installation date.
- You must guarantee your workmanship for a period of 60 days after completion of the work. This does not apply when an additional breakdown occurs due to a defective component part.
- All issued additional Service Contracts are non-cancellable. Should anything happen to your company, we will transfer contracts issued to you to another qualified dealer so that your customers will be protected for the full additional contract period.

- All claims must be submitted within 45 days of the date work is performed, preferably sooner.

**NOTE:** Dealer Price Schedule, Form F1066-583, is a separate sheet and is enclosed with this brochure.

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## IMPORTANT

**THIS 4-YEAR EXTENDED SERVICE CONTRACT COVERS NEW AIR CONDITIONING, NEW HEAT PUMPS AND NEW WARM AIR HEATING EQUIPMENT.**

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CONTRACT NO. \_\_\_\_\_

**LIMITED FOUR-YEAR ADDITIONAL COMPREHENSIVE SERVICE PLAN  
NEW SUMMER AIR CONDITIONING, NEW HEAT PUMPS  
AND NEW WARM AIR HEATING EQUIPMENT**

**A SUPPLEMENT TO:**

- Manufacturer's One Year Parts Warranty
- Manufacturer's Five-Year Motor-Compressor Warranty
- Manufacturer's Five-Year Heat Exchanger Warranty
- Installing Air Conditioning Contractor's One Year Service Warranty

Applicable only to New Equipment installed as follows:

AC OR HEAT PUMP MAKE \_\_\_\_\_ AC OR HEAT PUMP MODEL NO. \_\_\_\_\_ H.P. \_\_\_\_\_

WARM AIR HEATING EQUIP. MAKE \_\_\_\_\_ MODEL NO. \_\_\_\_\_ SERIAL NO. \_\_\_\_\_

PURCHASER USER \_\_\_\_\_ ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

AIR CONDITIONING CONTRACTOR \_\_\_\_\_ ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

INSTALLATION DATE \_\_\_\_\_ ADDRESS OF INSTALLATION DIFFERENT THAN PURCHASER USER \_\_\_\_\_

Contract Effective From \_\_\_\_\_ HEAT PUMP YES \_\_\_\_\_ NO \_\_\_\_\_

**SERVICE PLAN PROVISIONS:**

- PARTS**—We agree to arrange for replacement at our option at any time during the term of this contract any component part of the Equipment, while located at the original address of installation, if the Equipment is inoperative because of a component part which in our judgment is caused by a defect in material or workmanship during normal working hours and refrigerant cost, if involved, relating to such component part as described in Section 1.
- SERVICE LABOR**—We agree to provide service or during normal working hours and refrigerant cost, if involved, relating to such component part as described in Section 1.
- DEFINITIONS, CONDITIONS AND LIMITATIONS:**
  - The term "Summer Air Conditioning, Heat Pump and Warm Air Heating Equipment" includes evaporator, evaporator fan and motor, condenser fan and motor, receiver, accumulator, refrigerant piping, heating elements, burners, protectors, valves and controls, but shall not include such components as air filters and cleaners, humidifiers, blower parts and housings, bases and mountings, painting, decorations, trim, fuses and circuit breakers and condensate pumps and drains.
  - There shall be no liability under this contract for normal maintenance work such as but not limited to cleaning, oiling, condensers and coils, lubrication and belt adjustment.
  - There shall be no liability under this contract for structural alterations to the premises, within which the Equipment is installed, for service or parts repair or replacement as provided for under this contract.
  - There shall be no liability under this contract which in any way duplicates protection provided under any other available contract.
  - We shall not be liable for any default or delay in performance hereunder caused by any contingency beyond our control such as but not limited to war, government restriction or restraints, strikes, fire, floods and corrosion or short or discontinued supply of new materials or finished product. We shall not be liable for any consequential or contingent damage such as loss of use of premises occasioned by or arising out of failure of a component part of the Equipment as covered hereunder. Some remedies do not allow the exclusion or limitation of incidental or consequential damages, so these limitations shall not apply to you.
  - This contract shall be void if the Equipment in our judgment has been subject to misuse, negligence, accidents, lightning, windstorm or vandalism or if the equipment has been tampered with or altered in any way contrary to the manufacturer's recommendations. Also this contract shall not apply if local components have been subjected to voltages other than the range specified on the nameplate.

This contract gives you specific legal rights, and you may also have other rights which vary from state to state.

BY \_\_\_\_\_ AIR CONDITIONING CONTRACTOR

**THIS SERVICE CONTRACT IS NON-CANCELLABLE**

IN THE EVENT OF EQUIPMENT FAILURE YOU MUST CONTACT YOUR INSTALLING CONTRACTOR FOR SERVICE.

F1067-583

CLAIM MUST BE MAILED WITHIN 45 DAYS OF DATE OF WORK.

**BARD CLAIM FORM  
FOUR-YEAR ADDITIONAL SERVICE CONTRACT**

SERVICE CONTRACT NO. \_\_\_\_\_

EQUIPMENT OWNER NAME \_\_\_\_\_

ADDRESS (STREET NUMBER) \_\_\_\_\_ (CITY) \_\_\_\_\_ (STATE) \_\_\_\_\_

BARD AIR CONDITIONER MODEL NUMBER	H.P.	SERIAL NUMBER
BARD HEATING MODEL NUMBER	H.P.	SERIAL NUMBER
MODEL NUMBER		
INSTALLATION DATE		FAILURE DATE

BRIEF DESCRIPTION OF REPAIRS AND/OR REPLACEMENTS:

DESCRIPTION OF REPLACED PARTS Indicate the Bard part number

DESCRIPTION OF REPLACED PARTS	AIR CONDITIONING CONTRACTOR COST	* 100% NOT TO EXCEED \$50.00 FOR ANY ONE PART	TOTAL
			\$

REFRIGERANT: (NOTE INSTRUCTIONS) TYPE \_\_\_\_\_ NO. OF LBS. \_\_\_\_\_ COST \_\_\_\_\_ PLUS 100% NOT TO EXCEED \$50.00 TOTAL \$ \_\_\_\_\_

LABOR: NO. OF MAN HOURS \_\_\_\_\_ RETAIL HOURLY RATE \_\_\_\_\_ TOTAL \$ \_\_\_\_\_

PARTS TOTAL \$ \_\_\_\_\_

TOTAL CLAIM \$ \_\_\_\_\_

MAIL 2 COPIES OF THIS FORM WITH COPY OF JOB TICKET TO: **SERVICE DEPARTMENT BARD MANUFACTURING CO. P.O. BOX 607 BRYAN, OHIO 43506**

ADDRESS \_\_\_\_\_ (CITY) \_\_\_\_\_ (STATE) \_\_\_\_\_

BY (SIGNATURE) \_\_\_\_\_ DATE OF CLAIM \_\_\_\_\_

**IMPORTANT:** HAVE YOU:
 

- COMPLETED ALL PORTIONS?
- SHOWN MANUFACTURER'S NAME & PART NUMBERS?
- SIGNED & DATED THIS CLAIM?
- PREPARED 2 COPIES & ATTACHED JOB TICKET?

 ATTACH ONE COPY OF JOB TICKET Showing date work performed and name of mechanic doing work. **SEE OTHER SIDE FOR INSTRUCTIONS.**



# APPLICATION FOR BARD 4-YEAR LIMITED EXTENDED SERVICE CONTRACT

MODEL NUMBER OF BARD AIR COND. OR HEAT PUMP	TONS OR HP	SERIAL NUMBER
MODEL NUMBER OF BARD INDOOR UNIT		SERIAL NUMBER
PURCHASER - USER	ADDRESS	CITY STATE ZIP
INSTALLING CONTRACTOR	ADDRESS	CITY STATE ZIP
INSTALLATION DATE	ADDRESS OF INSTALLATION IF DIFFERENT THAN PURCHASER - USER	

CONTRACT EFFECTIVE

From \_\_\_\_\_ To \_\_\_\_\_

HEAT PUMP

Yes \_\_\_\_\_ No \_\_\_\_\_

IF COVERAGE IS DESIRED ON NEW WARM AIR HEATING EQUIPMENT COMPLETE THE FOLLOWING.

Bard Model Number _____	Serial Number _____
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TYPE OF HEATING EQUIPMENT.     Electric Ignition                       Vent Damper                       Electric

Gas     Induced Draft                       Oil

The undersigned agrees and understands that under the conditions of the Bard Additional 4-Year Extended Service Contract, covering component parts (other than the compressor), labor and refrigerant, that the maximum limit of liability per occurrence for combined labor and refrigerant claims for equipment through 5 H.P. is \$300.00.

**CONTRACT COST \$** \_\_\_\_\_ (FROM PRICE SCHEDULE)

\_\_\_\_\_  
AIR CONDITIONING CONTRACTOR

\_\_\_\_\_  
ADDRESS

CITY STATE ZIP

Date \_\_\_\_\_ SIGNATURE \_\_\_\_\_

Mail this completed application with the payment to:

**BARD MANUFACTURING COMPANY**  
P. O. BOX 607  
BRYAN, OHIO 43506